

Message Text

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R 052044Z JAN 76
FM SECSTATE WASHDC
TO AMEMBASSY MANILA
INFO AMEMBASSY BANGKOK
AMEMBASSY KUALA LUMPUR
AMEMBASSY JAKARTA

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E.O. 11652: NA
TAGS: BPRO
SUBJ: VISIT OF EXIMBANK LOAN OFFICER GEORGE MILLER TO MANILA TO
MAINLY DISCUSS CFF PROGRAM WITH LOCAL BANKS

1.A) GEORGE B. MILLER, LOAN OFFICER IN THE COOPERATIVE FINANCING
FACILITY DIVISION OF EXIMBANK, WILL BE ARRIVING IN
MANILA ON SATURDAY, JAN 24, 1976 AT 0535 HRS ON PAN AM #841.
HE WILL BE ACCOMPANIED BY MR RICHARD CRAFTON, DEPUTY VICE-
PRESIDENT OF ASIA DIVISION AND MR KENNETH WICKETT, LOAN OFFICER
IN THE ASIA DIVISION, WHO WILL BE SENDING A SEPARATE CABLE GIVING
ITINERARY, REQUESTING SEPARATE APPOINTMENTS, AND EXPLAINING
PURPOSE OF THEIR VISIT.

B) MR MILLER WILL BE DEPARTING MANILA FOR BANGKOK ON FRIDAY,
JAN 30, 1976 AT 1615 HRS ON SWISS AIR #309. ADDITIONAL
AREAS TO BE VISITED INCLUDE KUALA LUMPUR (FEB 6) AND
JAKARTA (FEB 8 TO FEB 11).

C) PLEASE MAKE AND CONFIRM HOTEL ACCOMMODATIONS FOR
MR MILLER FOR ONE SINGLE ROOM WITH PRIVATE BATH AT THE
MANILA HILTON FOR THE EARLY MORNING OF THE 24TH OF
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JAN THROUGH AND TO INCLUDE THURSDAY NIGHT, JAN 29TH.

2. PLEASE MAKE APPOINTMENTS FOR GEORGE MILLER AT BANKS LISTED BELOW TO SEE THE NAMED INDIVIDUAL(S) OR PERSON(S) RESPONSIBLE FOR THE OPERATION OF COOPERATIVE FINANCING FACILITY (CFF). PURPOSE OF MEETINGS IS TO DISCUSS EXISTING OR RECENTLY EXPIRED CFF LINES. WOULD PREFER TO HAVE MEETING WITH CHIEF COMMERCIAL OFFICER OF EMBASSY PRIOR TO ALL OTHER MEETINGS.

- A. AEA DEVELOPMENT CORP (MR JOSE M JAVELLANA-VICE PRESIDENT)
- B. BANCOM DEVELOPMENT CORP (MR RAMON R DEL ROSARIO, JR-VICE PRESIDENT)
- C. BANK OF THE PHILIPPINE ISLANDS (MR FRANCISCO U LUNA- ASSIST VICE PRESIDENT, CREDIT DEPT)
- D. COMMERCIAL BANK AND TRUST COMPANY OF THE PHILIPPINES (MR AUGUSTO M ZABALLERO-VICE PRESIDENT FOR INTERNATIONAL BANKING)
- E. CONSOLIDATED BANK AND TRUST CORP (MR L T DE GUZMAN-VICE PRESIDENT)
- F. FAR EAST BANK AND TRUST CO (MR JAIME P ROS-VICE PRESIDENT)
- G. MANILA BANKING CORP (MR MR GODOFREDO UY-TIOCO-SR VICE PRESIDENT)
- H. PACIFIC BANKING CORP (MR CHESTER BABST-PRESIDENT)
- I. PRIVATE DEVELOPMENT CORP OF THE PHILIPPINES (MR VICENTER R JAYME-EXEC VICE PRESIDENT)
- J. RIZAL COMMERCIAL BANKING CORP (MR ROMEO Y CO-SR VICE PRESIDENT)
- K. SECURITY BANKAND TRUST COMPANY (MR CONRADO R SILVA- ASSISTANT VICE PRESIDENT)
- L. INSULAR BANK OF ASIA AND AMERICA (MR GUMERSINAD L LEUTERIO- SENIOR VICE PRESIDENT)

3. REQUEST JOINT (GROUP) MEETING WITH ALL THE FOLLOWING BANKS WHOSE CFF'S HAVE LONG AGO EXPIRED OR WHO HAVE NEVER HAD A CFF LINE. PREFER TO SPEAK WITH APPROPRIATE INTERNATIONAL DIVISION OFFICER WHO MIGHT BE RESPONSIBLE FOR SETTING UP SUCH A LINE. PURPOSE OF DISCUSSION WOULD BE TO EXPLAIN AND PROMOTE CFF PROGRAM.

- 1. EQUITABLE BANKING CORP
 - 2. METROPOLITAN BANK AND TRUST CO
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- 3. PRUDENTIAL BANK
- 4. PHILIPPINE VETERANS BANK
- 5. CHINA BANKING CORP
- 6.. GENERAL BANK AND TRUST CO
- 7. PHILIPPINE COMMERCIAL AND INDUSTRIAL BANK

4. REQUEST INDIVIDUAL MEETING WITH REP OF 1)
DEVELOPMENT BANK OF THE PHILIPPINES AND 2) PHILIPPINE

NATIONAL BANK. PREFER TO SPEAK TO EACH SEPARATELY WITH HIGH RANKING INDIVIDUAL IN INTERNATIONAL DEPT REGARDING POSSIBLE ESTABLISHMENT OF CFF LINE.

5. ALSO REQUEST SEPARATE MEETINGS WITH CHIEF FINANCIAL OFFICER OF 1) JEEP PHILIPPINES AND 2) UNICERSAL ROBINA.

6. YOUR ASSISTANCE IS APPRECIATED. KISSINGER

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